

# Light the path to success in value-based care.

Join our Medicare Shared Savings  
Program Enhanced Track ACO

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In my first ACO, I worked really hard to get everything done.

It was a year and a half, maybe two years, before I saw anything. Evolent has a new model out there where if I am working hard, working toward my care guidelines and my quality care measures, I am getting paid that same year. For my other providers that's really important. They get to see the rewards for all the hard work they're doing.

Dr. Joseph Nutz, JCMC, Morehead City, NC

**M**any primary care providers like you are attracted to accountable care organizations (ACOs) by the promise of delivering better, more holistic care for patients while increasing practice revenue. Yet too often, the path to success is not clear. Providers wonder if they're taking the right



## **ECP lights the way to high performance in value-based care.**

I am reaching out because Evolent Care Partners (ECP) has developed an ACO model that eliminates these barriers for primary care providers and lights the way to high performance in value-based care. Our program can help you effectively manage your patient panel and avoid gaps in care while providing you with an additional source of regular income.

steps to boost population health and ACO performance. You're in the dark about the high-need patients in your panel who don't visit the clinic often. And you may not find out if you've taken the right path for a year or more once shared savings checks arrive.

### ***How will we do this?***

As a national ACO network comprised of over 1,000 primary care providers and nearly 100,000 Medicare beneficiaries, ECP provides the capital, resources and technology to help independent primary care providers like you succeed in value-based care, without assuming downside risk or out-of-pocket expenses. Our model allows providers more time with patients, less administrative burden and the ability to diversify income.

If maintaining your autonomy and independence while being part of a high-performing ACO sounds like a good fit, please contact me for more details.

Best,



**Tyler Perkins**

Managing Director of Growth, ECP  
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502.640.8858

## UNLOCK ADDITIONAL INCOME

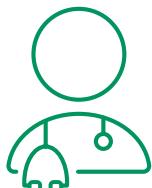


**\$28M**  
in additional income for  
our provider network  
in 2020 & 2021



**\$40K+**  
average additional  
annual income earned  
by ECP providers<sup>1</sup>

## JOIN A GROWING NATIONAL NETWORK



**1,000+**

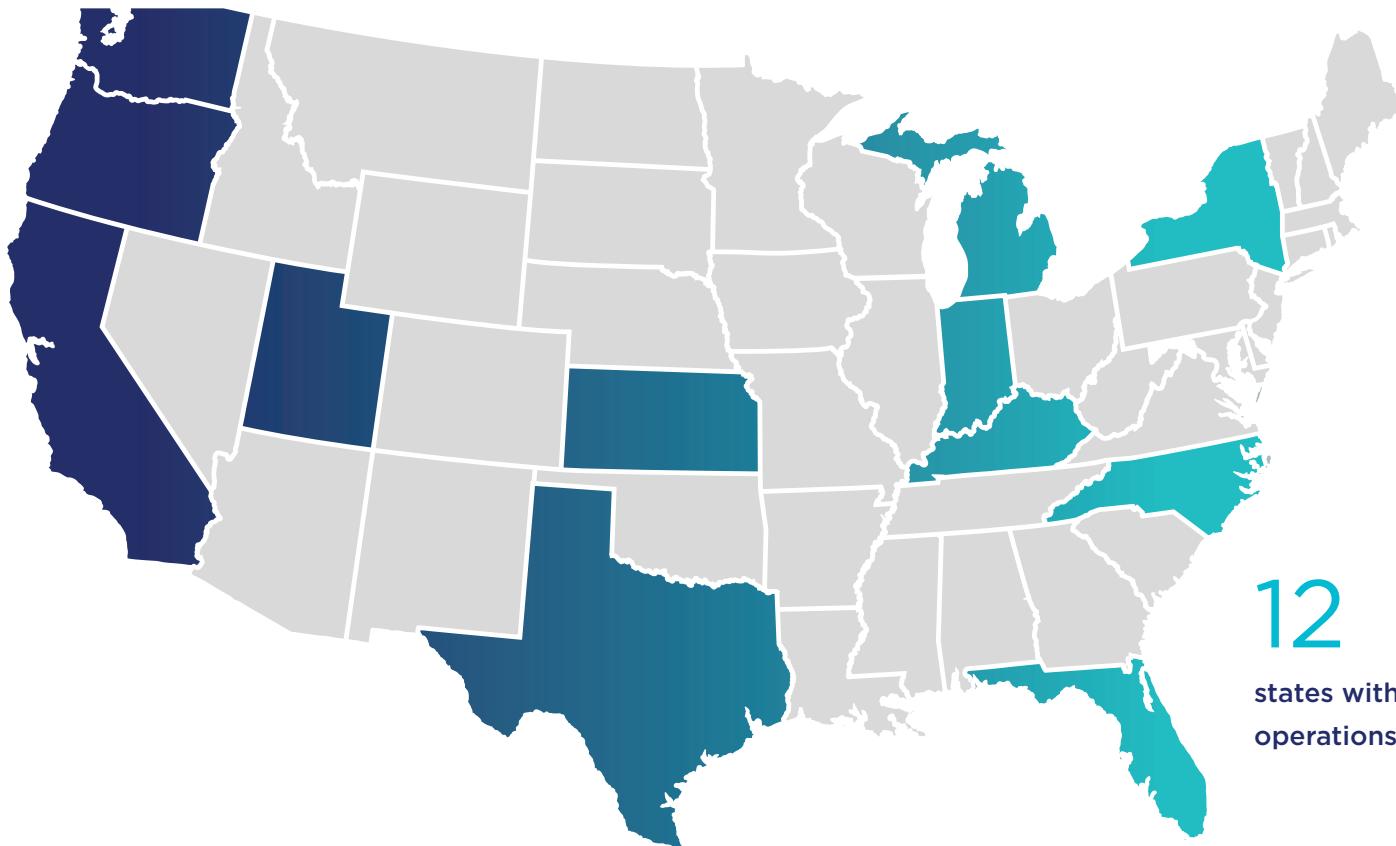
participating primary  
care providers



**100K+**

Medicare beneficiaries  
under ECP clinical  
model





12

states with active  
operations



## Earn New and Immediate Income

Light up your revenue streams with immediate and ongoing income for lowering the cost and improving the quality of care delivered to patients.

- Network sign-on pre-payment for committing the network to the ACO and performing agreed-upon services
- Quarterly payments for activities that drive quality improvement and advance ACO initiatives
- Enhanced Track shared savings rate, with the majority of shared savings captured by providers
- Qualification for Part B Advanced APM bonus<sup>3</sup>



## Eliminate Financial Risk

Brighten your bottom line through innovative and financially rewarding value-based arrangements.

- Zero downside risk for network providers
- No new investments required



## Improve Patient Outcomes

Spotlight patient health needs with ECP's population health tools and proven care coordination resources at no cost, so no care needs are overlooked or unmet.

- Clinical programs that improve patient outcomes
- Identification of local cost and quality improvement opportunities



## Ease Administrative Burdens

Focus on value rather than volume while managing administrative requirements more efficiently.

- Streamlined risk documentation and quality reporting

<sup>1</sup> Based on an average of 200 attributed beneficiaries

<sup>2</sup> For provider participation in 2022-2023

<sup>3</sup> APM Bonus scheduled to expire after Performance Year 2023. Evolent and other national stakeholders continue to advocate for its extension.

To learn more about how Evolent Care Partners' ACO can light the way to better patient outcomes and increased revenues for the 2024 performance year, contact our team at [joinecp@evolenthealth.com](mailto:joinecp@evolenthealth.com)



[evolentcarepartners.com](http://evolentcarepartners.com)